

What to ask at a Careers Fair



Careers Fairs allow you to meet and find out about the range of jobs and employers in your local area. Sometimes employers attending careers fairs are looking to recruit but sometimes they are just there to let people know about what they do. Whether you are still at school and just want to find out about what is possible work wise when you leave formal education or you are looking for a full or part time job, visiting a fair is a great way to get inspired and make connections that will help with your future ambitions!

Top Tips

1. Network

Networking is basically communicating with a purpose and making connections that might help you in the future. As an example; if you are interested in sport and you walk into a careers fair and there are a few employers there from the sports sector then it is a great idea to go and speak to them. Find out what roles they have there, what qualifications you would need to do those roles, if they offer work experience and get a business card and give them your name! You might find this connection results in a future job!

2. Smile, shake hands and listen

It's normal to feel a bit nervous about meeting people you don't know! You'll find most people will be very friendly, especially if you are too! So smile, offer a handshake, ask questions and listen to the answers (make notes if you think you might forget!) The more you do it, the easier you will find the process.

Questions to Ask



Faced with a room full of people (the fair will usually be in a large room with lots of stands), it can be hard to think what to ask. So here's some questions to help you prepare.

- 1. What does your company do?**
- 2. What is your favourite and least favourite part of working at your company?**
- 3. What surprised you most about working at your company?**
- 4. Why did you choose to work at your company?**
- 5. What kinds of jobs are available at your company?**
- 6. What qualifications and skills/qualities are you looking for when you recruit?**
- 7. What makes you different from other companies in your industry?**
- 8. Do you offer work experience? If so, who do I need to contact?**
- 9. What is your hiring process?**
- 10. Can I leave my CV? Do you have a business card?**

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